

WHY SCHEDULE CONSULT?

- **AUTHENTIC AIRLINE EXPERTISE**
Dedicated methods, broad experience
- **CONSISTENT INTEGRAL SCOPE**
Sub-optimization killer
- **CONSTRUCTIVE CHALLENGE**
New light on dogma's; can-do perspective
- **ROBUST QUANTITATIVE APPROACH**
Streamlined facilitation of trade-offs
- **CREATIVE WITH COMPLEX ISSUES**
Refreshing out-of-the-box solutions
- **SENSITIVITY BASED RECOMMENDATIONS**
Balanced insight in perspectives and risks
- **STRAIGHT DEAL**
Always on time & within agreed budget

ABOUT US

Specialized; that's our keyword.

Schedule Consult was founded in 1993 by Jaap van Rooij. His *twist* for complex planning problems is still the basis of our approach.

In the course of the years, this has been complemented with broad experience and unique resources.

Professionals find inspiration in our approach, opening new angles to the toughest issues.



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SCHEDULE CONSULT

INDEPENDENT EXPERTISE

IN

**AIRLINE
NETWORK
OPTIMIZATION**





We help airlines to improve their profits, providing experience, new angles and fresh ideas.

Here are our main services:

SHARP PROFIT SCREENING

Our profit screening methods are unique. Unlike common accountancy, they stay close to the practice of network management.

As a consequence, this approach supports significantly better decisions than widely used route profit & loss accounting.

QUICK WIN SCHEDULE

Composition of a full-fledged alternative schedule with immediate improvements.

Our approach brings un-orthodox rationalization options to the table; for fast cash improvements or to create a healthy basis for future growth.

NETWORK ARCHITECTURE

Profitable schedules require healthy fundamentals: A solid structure that creates sufficient commercial and operational synergies.

This design is the bridge between strategy and schedules. Optimizing it is our specialty.

BUSINESS PLANNING

Fully elaborated multi-year schedules, complete with production characteristics, traffic estimations, detailed cost calculations, profitability forecasts, etc.

All that is needed for firm ground in business planning.

Client CEO: "Schedule Consult indeed stimulated our team with fresh ideas."

PUNCTUALITY / TURN TIMES

With smart planning, efficiency and on-time-performance don't have to bite each other.

Tired of delay code 93 ? We dig deeply into the processes and our OR-models determine exactly how effective each ground time is for punctuality.

FLEET CHOICE

An independent and objective advice about your fleet composition. With Fleet Type Mining we assess in detail how each thinkable (sub-)type would affect network profits.

An ideal approach to put commercial strategy first in composing the fleet.

REVENUE MANAGEMENT

High quality revenue management is one of the quickest ways to fix profits. Also one of the most complex aspects of an airline.

Our support ranges from process workshops & coaching, thru turn-key outsourcing. No more worries about inventory integrity and always the best price for each seat.

SOLID TRACK RECORD

Since 1993, we have built a solid track record of substantial improvements.

Because of the fundamental nature of our approach, our projects often cause a paradigm shift; improvements in the order of 2-5% are no exception.

Here are some examples of companies that have experienced this (check out our web-site for more):

